		STUDY MODULE D	ESCRIPTION FORM	
	f the module/subject nan Language			Code 1011104311010910650
Field of		studies - First-cycle	Profile of study (general academic, practical) (brak)	Year /Semester
-	path/specialty	-	Subject offered in: Polish	Course (compulsory, elective) elective
Cycle of	study:		Form of study (full-time,part-time)	I
First-cycle studies			part-time	
No. of h				No. of credits
Lectur	0.00000		Project/seminars:	- 1
Status o	-	program (Basic, major, other)	(university-wide, from another fi	,
5 1 ((brak)		brak)
Educatio	on areas and fields of sci	ence and art		ECTS distribution (number and %)
Maja ema tel. 6 Cen	onsible for subje a Rakiewicz iil: maja.rakiewicz@pu 51 665 24 91 trum Języków i Komu Piotrowo 3a, 60-965 Pe	ut.poznan.pl nikacji PP		
Prere	quisites in term	s of knowledge, skills an	d social competencies:	
1	Knowledge	The already acquired language	competence compatible with lev	el B1 (CEFR)
2	Skills	The ability to use vocabulary an graduation exam with regard to		ed on the high school
3	Social competencies	The ability to work individually a and reference works.	nd in a group; the ability to use v	various sources of information
Assu	mptions and obj	ectives of the course:		
1. Adva	ancing students? lang	uage competence towards at leas	t level B2 (CEFR).	
langua	ge skills.	to use academic and field specifi		
•	0 ,	derstand field specific texts (famili	0	lation techniques).
-т. шрі		ction effectively on an internation mes and reference to the		a field of study
Know	/ledge:			
	-	cabulary related to the organization	anal structure of the company of	d legal forme - [S1A W/06]
2. Knov observa	wledge of technical vo ation of the market - [{	cabulary from the market field, ec S1A_W06-]	conomic situation as well as rela	ed to research, analysis and
	•	cabulary related to marketing, ad	-	-
		cabulary related to the idea of ma	inagement and lean production	- [-S1A_W06]
issues	ability to give a talk o using an appropriate l	n field specific or popular science inguistic and grammatical reperto ic mathematical formulas and to i	ire - [K1A_U02, K1A_U11]	
		ness correspondence in German	- [K1A_U10]	
Socia	I competencies:			_

1. As a result of the course, the student is able to communicate effectively in a field specific/professional area, and to give successful presentations in English. - [K1A_K03]

2. The student is able to recognize and understand cultural differences in a professional and private conversation, and in a different cultural environment. - [K1A_K06]

3. The student is aware of the importance of the appropriate behavior in terms of professional ethic and respect toward other views and cultures. - [K1A_K04]

	study outcomes	
Formative assessment: continuous evaluation during classes (presen	tations, tests)	
Summative assessment: credit		
Course descri	otion	
The organization of the company, its sectors/parts, presentation of the	e company.	
Forms of the enterprise: partnership and company.		
Market, supply and demand, price development on the market.		
Market analysis.		
Marketing, marketing tools, marketing mix and advertisement.		
International fair in Germany, its objectives, conversation at a fair and	product?s presentation.	
Economic situation and its stages.		
Management and its types, manager?s tasks.		
The idea of organizational development.		
Lean production: the organization and management of the workplace	according to 5S method.	
Factors influencing the localization of manufacturing plant.		
Teaching methods:		
Exercises - exercise method, round table discussions and snowball		
Additional bibliography: 1. Gruppenwerk: Lager logisch! Band 1, Cornelsen Verlag, Berlin 201 2. Becker, J./ Merkelbach, M. : Deutsch am Arbeitsplatz, Cornelsen	2	
	Schulverlage, Berlin 2013	
3. Grigull, I./ Raven, S.: Geschäftliche Begegnungen B1+, Schubert	Schulverlage, Berlin 2013 Verlag, Leipzig 2013	
 Grigull, I./ Raven, S.: Geschäftliche Begegnungen B1+, Schubert Maenner, D.: Pr ü fungstraining telc Deutsch B1+ Beruf, Cornelsen 	Schulverlage, Berlin 2013 Verlag, Leipzig 2013 /erlag, Berlin 2012	
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 Grigull, I./ Raven, S.: Geschäftliche Begegnungen B1+, Schubert Maenner, D.: Prüfungstraining telc Deutsch B1+ Beruf, Cornelsen Bilingualer Fachunterricht, Arbeitshefte. CODN-Goethe-Institut 200 	Schulverlage, Berlin 2013 Verlag, Leipzig 2013 /erlag, Berlin 2012 8	Time (working hours)
 Grigull, I./ Raven, S.: Geschäftliche Begegnungen B1+, Schubert Maenner, D.: Pr	Schulverlage, Berlin 2013 Verlag, Leipzig 2013 /erlag, Berlin 2012 8	
3. Grigull, I./ Raven, S.: Geschäftliche Begegnungen B1+, Schubert 4. Maenner, D.: Prüfungstraining telc Deutsch B1+ Beruf, Cornelsen 5. Bilingualer Fachunterricht, Arbeitshefte. CODN-Goethe-Institut 200 Result of average stude Activity 1. Particiation in classes	Schulverlage, Berlin 2013 Verlag, Leipzig 2013 /erlag, Berlin 2012 8	hours)
 Grigull, I./ Raven, S.: Geschäftliche Begegnungen B1+, Schubert Maenner, D.: Prüfungstraining telc Deutsch B1+ Beruf, Cornelsen V Bilingualer Fachunterricht, Arbeitshefte. CODN-Goethe-Institut 200 Result of average stude Activity Particiation in classes 	Schulverlage, Berlin 2013 Verlag, Leipzig 2013 /erlag, Berlin 2012 8 ent's workload	hours)
3. Grigull, I./ Raven, S.: Geschäftliche Begegnungen B1+, Schubert 4. Maenner, D.: Prüfungstraining telc Deutsch B1+ Beruf, Cornelsen V 5. Bilingualer Fachunterricht, Arbeitshefte. CODN-Goethe-Institut 200 Result of average stude Activity 1. Particiation in classes 2. Student open work	Schulverlage, Berlin 2013 Verlag, Leipzig 2013 /erlag, Berlin 2012 8 ent's workload	hours)
3. Grigull, I./ Raven, S.: Geschäftliche Begegnungen B1+, Schubert 4. Maenner, D.: Prüfungstraining telc Deutsch B1+ Beruf, Cornelsen V 5. Bilingualer Fachunterricht, Arbeitshefte. CODN-Goethe-Institut 200 Result of average stude Activity 1. Particiation in classes 2. Student open work Student's worl Source of workload	Schulverlage, Berlin 2013 Verlag, Leipzig 2013 /erlag, Berlin 2012 8 ent's workload	hours) 30 5 ECTS
3. Grigull, I./ Raven, S.: Geschäftliche Begegnungen B1+, Schubert 4. Maenner, D.: Prüfungstraining telc Deutsch B1+ Beruf, Cornelsen V 5. Bilingualer Fachunterricht, Arbeitshefte. CODN-Goethe-Institut 200 Result of average stude Activity 1. Particiation in classes 2. Student open work Student's worl	Schulverlage, Berlin 2013 Verlag, Leipzig 2013 /erlag, Berlin 2012 8 ent's workload	hours) 30 5